

## ▶ investment in innovation

The City of San Jose invested \$6.5 million in contemporary lab facilities and best-in-class business development and operational support services for high potential companies in the Life Science industry.

This unique access to services and equipment enables client companies to grow and scale successful businesses. The San Jose BioCenter team works closely with client companies as true partners in their growth, creating value over the long term. Our mission is to provide entrepreneurs with the resources, contacts and experience they need to commercialize their technology.

The City of San Jose and the San Jose State University Foundation have partnered to invest in facilities and business services, demonstrating a continuing commitment to economic and social returns for the Bay Area and for the industry at large.

### Company Selection Criteria

- A credible business and science/ technology TEAM
- A qualified and profitable MARKET opportunity
- Compelling SCIENCE and/or TECHNOLOGY
- Area of significant NEED
- IP assets pending or secured



## ▶ contemporary facilities



CIRCULATION
  DRY AND WET LABS
  SHARED SUPPORT SEPARATE OFFICES
  INCUBATOR ADMIN.
  BUILDING SUPPORT

### Types of Units

Dry Labs  
Offices  
Wet Labs

### Individual Wet Lab Units

Centralized RO/DI H<sub>2</sub>O System  
Centralized Vacuum  
Fume Hoods

### Common Equipment

Analytical Balances  
Autoclave/Sterilizer  
Bench Top Water Polisher  
Centrifuge  
CO<sub>2</sub> Incubator  
Dishwasher  
Dry Ice Chest  
Ice Machine  
Laminar Flow Hood

### Common Facilities

Business Center  
Cold Room  
Conference/Meeting Rooms  
Equipment Room  
Kitchen  
Library  
Lounge & Break Room  
Reception  
Tissue Culture Facilities



in collaboration with



Redevelopment Agency



The San Jose BioCenter

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Innovation Into Industry.

## ▶ fastest growing cluster

According to the 2004 Milken Institute Report, San Jose is one of the fastest growing life science clusters in the United States, and ranks overall in the top 4 clusters across the nation. This study is based on measuring the indices of research & development, risk capital and entrepreneurship infrastructure, human capital and workforce.

San Jose fosters innovation through strategic investments in economic development initiatives that support the efforts of the corporate community to increase productivity, add value, reduce costs and grow operations. San Jose offers unique benefits and unparalleled competitive advantages to both small and large companies in diverse work environments and technology parks located throughout the city.



### Edenvale Technology Park

- Over 300 large corporations including Stryker Endoscopy, Innovative Robotics, Clinimetrics, IBM, Intel, Hitachi, Lynux Works, Solectron, Power Integration and Jabil Circuits
- 2,312 acres, with 12 million square feet of R&D, office and manufacturing space
- \$90 million in redevelopment investments in infrastructure to support business needs
- Easy access to Highway 101, Routes 85 and 87 and the Mineta San Jose International Airport
- 12 minute commute to Downtown San Jose
- Proximity to major academic institutions including San Jose State University, Stanford University, Santa Clara University and UC Santa Cruz



## ▶ expert facility services

The San Jose BioCenter provides a comprehensive suite of services for its clients including:

- **Environmental Health & Safety**
- **Environmental Permitting Assistance**
- **Hazardous Waste Coordination**
- **Receiving Services**
- **Space Planning and Move-in Support**
- **Internet Access**
- **IT Infrastructure Support**
- **Online Facility Scheduler**



## ▶ best-in-class business services

The San Jose BioCenter showcases best-in-class business services and technology for its clients including:

- **Online Client Portal**
  - Quarterly Business Review
  - Searchable Database of Industry Experts
  - Searchable Library of Resources
- **Individual Company Matches to Seasoned CEOs or VCs**
- **Industry Workshops**
  - Intellectual Property, Regulatory, Licensing, etc.
- **Investor Connections**
- **Onsite Pro-bono Office Hours from Service Providers in:**
  - Accounting & Finance
  - Banking
  - Business Development
  - Insurance
  - Lab Set up & Equipment
  - Legal
  - Marketing & Commercialization
  - Regulatory Development

The San Jose BioCenter seeks to maintain a balanced and diversified portfolio across the various life science sectors with companies at various stages of development.

"San Jose has long been a global leader for technology innovation and business development that has changed the way the world lives and works. We are committed to working hand-in-hand with the creative young companies at the San Jose BioCenter to ensure they have the tools and the resources they need to succeed and grow in businesses that will be a strong part of our future economic foundation."

- San Jose Mayor Ron Gonzales

"Top-notch laboratory space, access to shared equipment and support space have allowed our company to take huge steps forward in our product and business development."

- Shang-Che Cheng  
CEO, Ahwahnee Technology

"The San Jose BioCenter gives us instant access to critical resources, such as legal, regulatory and marketing experts, experienced executives, venture capitalists and other investors, and many other key business resources that I need to build my business,"

- Urs Wiederkehr  
CEO, Cytolution